

TWO YOUTUBE VIDEOS. ONE WEEK. 1 MILLION VIEWS.

We created a hit online campaign that convinced the global video game community that Sony was going to release a 3D PlayStation 4 console. We did this by creating two 1-minute spots that were seeded on YouTube one week before "E3," the largest video gaming conference in the world. Our spots were reviewed by thousands of users, gaming sites, blogs and forums, and gathered over 1 million views.



THE VIRAL TEASER

Two Japanese scientists rush frantically to contain what appears to be a critical situation in some kind of lab facility. They enter a room and find a paralyzed man on the ground, tightly gripping some obscured device. He shrieks as they try to pry it from his hands, a tele-vision in the background undulating with a PlayStation logo. The video abruptly ends and cuts to a test card: "PS4 V3.1 – Please Wait a Moment"



PLAYSTATION 4: NOW TESTING SPEC ONLINE CAMPAIGN



THE LAUNCH TRAILER

Scientists observe a man behind a two-way mirror as he tests a new 3D video game. His enjoyment turns to bewilderment and then panic as the game world merges with his reality, literally leaping off the screen. He tears his 3D glasses off in terror and stops the game. One scientist exits to notify an authority, but the other stays and continues observing. She smiles when she sees a grin creep along the tester's face



The number of views in the first week of release of the combined two videos exceeded well over 1 million when factoring in the views from the multitude of other users who "ripped" our original content and re-posted it.

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